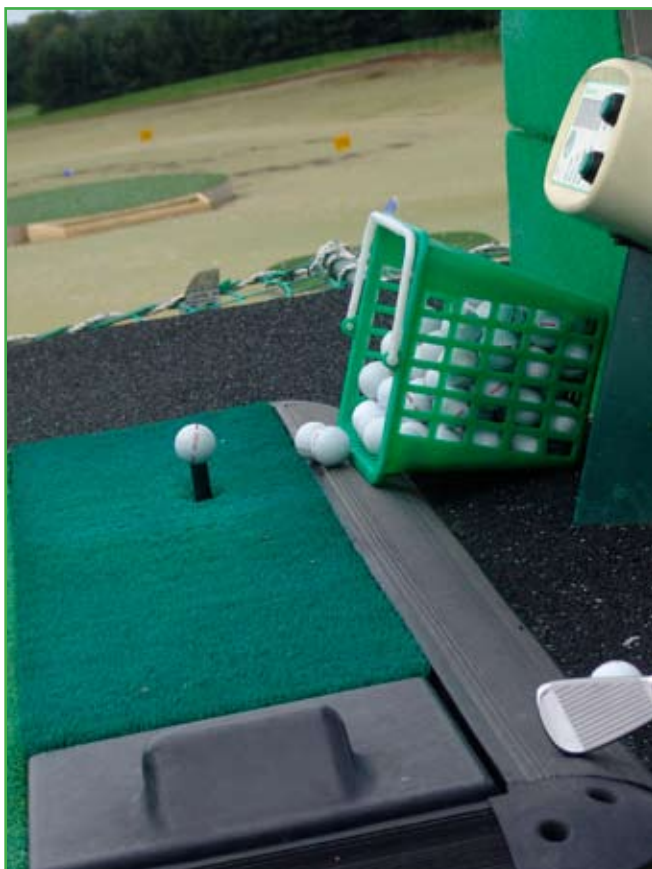


News & Reviews

Client in the Spotlight — Stony Hill Golf Center



Scott Ward, general manager of Stony Hill Custom Golf has a real passion for the game, and is one of the best club fitters that we have met. He sees club fitting as both an art and a science, and pays careful attention to a slew of details that most of us haven't thought of. He gets you out on the range to see how all the mechanics come together, and fine tunes accordingly.

Stony Hill Custom Golf, nestled in shady Bethel, Connecticut, is a rare find for the golfer who is truly dedicated to improving their game. In addition to a friendly staff, well stocked pro-shop, excellent

“This is a great system that is both a money maker for us, and is hugely popular with our golfers.”

instruction and of course Scott's world class club fitting, there is Power Tee to round out the perfect driving range experience.

Scott has been a Power Tee client through two very tough Connecticut winters, and is a loyal fan. The snow stops ball picking before it stops Power Tee, and cold temperatures haven't slowed down the system at all. Scott shared his experience with Power Tee in the following short interview:

Has Power Tee met your expectations?

Very much so. Maintenance was something that was initially a concern for me, since anything mechanical has problems eventually. A little grease and changing tees was fine, but I didn't want to try to fix anything. The first time one of

Spotlight continued on next page...

Range	Stony Hill Golf Center
Location	Bethel, Connecticut, USA
Owner	Stony Hill Long Drive, Inc.
Total No. of Hitting Stations	27
No. of Power Tees	17
Power Tee Installed	February 2010

FAQ

Spotlight continued from front page...

the ball engines eventually had a problem, I took it out and dropped in a spare. They picked it up, serviced it, and sent it back to me. Two screws and a plug – that I can handle!

Is club fitting any easier with Power Tee?

Definitely. Club fitting is much faster and easier with Power Tee since the golfers aren't slowed down and distracted by teeing up balls. That allows them to focus on what's important.

How has Power Tee performed in the harsh Connecticut winters?

We had five and a half feet of snow and ice on top of the Power Tee hitting stations in the dead of winter, and after the thaw I put buckets of balls through all of the machines and was amazed that they started right up.

Given the chance, would you go with Power Tee again, now that you've had it for over a year?

Absolutely. This is a great system that is both a money maker for us, and is hugely popular with our golfers.

Q. How long does it take to install Power Tee?

A. Not long! A 50 bay installation would be completed within ten days. The range never needs to close during the Power Tee installations, which typically begin on a Monday.

Q. Does Power Tee have adjustable tee heights?

A. Power Tee has four pre-set tee heights that can be set with the push of a button. Holding the same button on the control panel allows for up to 40 customized tee heights, topping out at the perfect height for modern deep-faced drivers. Power Tee remembers the setting when it delivers the next ball.

Q. What extra features does Power Tee have?

A. In addition to adjustable tee heights, Power Tee has an ultra durable patented detection system that knows when you have hit your ball, so another ball is tee'd up and waiting when you are ready. The control panel tells the golfer how many balls have been hit.

Did you know?

*Balls travel significantly further on hot days.
A golfer swinging a club at around 100 mph
will carry the driver up to eight yards longer for
each increase in air temperature of 25°F.*



Range Operating Tips from Around the World — Bay Dividers



“Before you order anything, build one and toe a few balls off of the driver into it to see what happens.”

Solid constructions between golfers, or bay dividers, seem to be everywhere in the UK, nowhere in Europe and in existence scattered around the USA. The primary reason for bay dividers in the UK has been safety, often boxing in roof supports that may otherwise bounce balls back into the range and injure a golfer.

I have encountered dividers 7 feet high and 15 feet long, boxing the golfer into a very confining and dark space. I have seen them too small to really do anything. They can be made from wood, metal, mesh, netting and even fiber punched panels.

Some of the subtleties around bay dividers I have encountered are as follows;

- Large solid dividers conceal the golfer and make policing ball theft harder, they also give the range a claustrophobic antisocial feel.
- Dividers will be hit very hard by the golf balls so make sure the material is up to it.
- Wooden box section dividers can make a

horrific sound as they resonate much like an acoustic guitar when hit.

- Metal can do the same and will also bend if made of insufficient thickness.

Look around and see what other people have done and before you order 60 of anything, build one and toe a few balls off of the driver into it to see what happens.

The final point on bay dividers is that if you get balls exiting the range right or left, a good bay divider can help significantly. I met a potential Power Tee customer some 7 years ago and he mentioned that many balls made it into the pub car park on the far right corner of the range. We installed his 25 Power Tees such that the ball emerged within 14 inches of the divider and back into the bay around 12 inches behind its normal position. This stopped golfers from push/fading the ball and virtually eliminated balls in the car park without heavily confining the golfer.

Martin Wyeth, Power Tee CEO, has visited driving ranges the world over and is pleased to share his observations of how some range owners have successfully improved ball sales using Power Tee.



Employee of the Month — Leanne Holman-Phillips



“I joined the company to help out on a part time temporary basis and I’m still here many years later. I love the satisfaction of seeing Power Tees go out the door of the factory, whether for installation around UK and Europe or in a container bound for USA.”

Name: Leanne Holman-Phillips

Position: Factory Supervisor Since: March 2003

Leanne is a fully trained and highly experienced chef with an amazing talent and a real understanding of food. Leanne’s attention to detail and fantastic organizational skills are also used very effectively in the Golf-Tech factory. Leanne ensures that the factory always has the raw materials required for manufacture and ensures that finished goods are ready on the shelf for installation and shipping. Golf-Tech has never once missed a promised installation date, even when demand is high.

Did you know?

*There are 3 golf balls
on the moon.*



POWER TEE USA

10895-1 Old Dixie Hwy
Ponte Vedra
Florida, 32081
United States

Tel: (877) POWERT1
(877) 769-3781

www.powertee.com
info@powertee.com

POWER TEE EUROPE

Unit 5 Woodside
South Marston Park
Swindon, Wiltshire SN3 4WA
United Kingdom

Tel: +44 1793 822566

www.powertee.co.uk
enquiries@powertee.co.uk

Power Tee is a registered trademark of Golf-Tech

News

Moving On Up!

Power Tee moves into new, expanded office space



Power Tee has moved its US headquarters to a new expanded facility, situated half way between TPC Sawgrass and the World Golf Village with convenient access to major airports and highways.

This move allows us to sustain our continued growth with a greater capacity for onsite inventory warehousing and improved logistical support to our clients nationwide.

Social Media

Have you checked out Power Tee on Facebook and Twitter yet?



Just type in “Power Tee” on Facebook, and see our page. Like us!



For Twitter, go to: twitter.com/#!/powertee-golf